



Capabilities Statement

2638 Management Group is a strategic leadership development and advisory firm providing high-stakes performance stabilization for organizations in mission-critical sectors. With nearly 30 years of industry experience, we specialize in human-centered leadership frameworks that reduce the operational costs associated with executive burnout, turnover, and poor decision-making. By integrating professional executive coaching with the Energy Leadership Index™ (ELI) Assessment and evidence-based wellness practices, we transform how leaders perform and lead under pressure. Our approach ensures long-term organizational resilience, allowing leaders to remain grounded and effective while driving agency objectives in a shifting economic landscape.

Core Competencies

- **Executive Leadership:** 1:1 and Group Coaching, Emotional Intelligence (EQ), and Strategic Decision-Making
- **Assessment & Analytics:** Energy Leadership Index™ (ELI) to measure and shift workforce engagement.
- **Professional Training:** Instructor-led workshops (On-site/Virtual), Management Consulting, and Pipeline Development.
- **Performance Wellness:** Mindfulness, Stress Management, and Holistic Resilience (Reiki & Sound Healing)
- **Human-Centered Culture:** Promoting psychological safety and authentic leadership through trauma-aware perspectives.

Differentiators

- **Decades of Collective Industry Expertise:** Our team bridges the gap between high-level project management rigor and human-centered development to ensure agency-aligned results.
- **Proven Government Performance:** Successfully delivered multi-month executive coaching and ELI Assessments for the **City of Richmond** to strengthen leadership pipelines.
- **Whole Person Methodology:** Our proprietary framework integrates performance optimization with evidence-based wellness practices, including Mindfulness and Stress Management.
- **Certified Professional Excellence:** All engagements are led by International Coaching Federation (ICF) credentialed professionals and certified wellness experts.
- **Human-Centered & Trauma-Aware:** We prioritize psychological safety and authentic leadership to reduce the organizational costs of workforce turnover and burnout.

Past Performance

- **City of Richmond:** Delivered multi-month executive coaching and Energy Leadership Index™ (ELI) Assessments to strengthen leadership pipelines and agency culture.
- **West Monroe:** Designed a strategic mentorship workshop for a multinational consulting firm's Black Employee Network to address workforce engagement goals.
- **/dev/color:** Provided whole-person executive coaching to technology leaders within a global network, focusing on emotional intelligence and professional resilience.
- **Information Technology Senior Management Forum (ITSMF):** Selected to provide strategic executive coaching for senior Women of Color technology executives, focusing on leadership and career navigation.
- **Management Leadership for Tomorrow (MLT):** Delivered individual and group performance coaching for a 37-person cohort within a 1,300-participant technology talent pipeline.
- **Ellevate Network:** Co-facilitated group coaching sessions for national women leaders focusing on resilience and authentic leadership.



Company Snapshot

DUNS: 11-798-8234

CAGE: 9YFG3

UEI: EWSWTRY9LT99

Accepts Credit and Purchase Cards

Licenses & Certifications:

CBE: LSDZRE33081062027

WBENC Certification: WBE WBE2403506, WOSB WOSB242222

NAICS Codes

611430 - Professional and Management Development Training

711510 - Motivational Speaker Service

Contact

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Visit Our Website:

www.2638managementgroup.com